

CHP

Strategic planning and partnerships
for successful accelerator programs



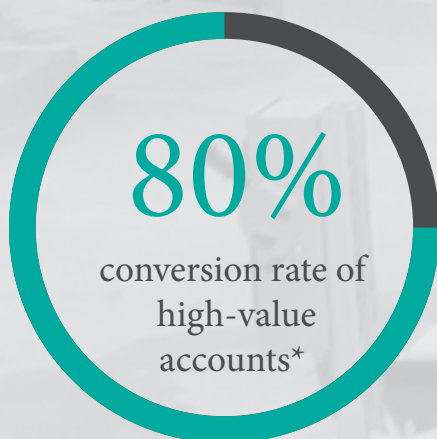
BUILDING BETTER CHP PROGRAMS

Providing clients with smart energy solutions.

Team Infrastructure to Move CHP Projects Forward

ERS's strategy for CHP leverages deep knowledge of both the core technology and the barriers to implementation based on sector and building characteristics. We are well-versed in guiding customers through all the stages of CHP project planning and implementation.

Our team of engineers provides CHP planning and implementation expertise with a data-driven approach to targeting potential CHP leads combined with a firm understanding of building codes, utility electric and gas rate structures, and utility interconnect rules.



**An account is deemed high value after a billing analysis is performed, a site visit is completed, and our CHP assessment tools determine feasibility.*

We have developed proprietary tools to streamline the effort. ERS engineers use the analytical software tools to facilitate every step of the process from identifying initial potential to modeling the energy and financial effects of installing CHP systems using site-specific information.

These tools enable key elements of CHP Acceleration Programs, including the following:

- System-wide CHP potential quantification and mapping
- Targeted lead generation and data mining
- Participant screening and technical assistance-needs mapping
- Feasibility assessment of installing CHP systems at a specific facility
- Assessing implications of various design decisions, control strategies, technology choices, utility rate structure, thermal storage capacity, and maintenance contracts

Innovative Strategy and Process



Outreach

ERS is your agent for Outreach, providing high-quality technical assistance, that is fully integrated within the program offering, resulting in installations with satisfied customers.



CHP Site Assessment

Our analytical software tools use public and private data sets in conjunction with modeling software to identify, prioritize, and uniquely engage with potential participants in a geographical region.



Market-Partner Relationships

We are an active partner in the CHP process working with CHP vendors, project developers, DOE Technical Assistance Partnerships, and trade groups, sending program updates and information to your team.



Planning and Implementation

Partnering with you to develop a comprehensive outreach plan including goals, collateral, and processes. Online and real-time progress metrics including activity logs, sales pipelines, and implementation support.



Contact Us

energy & resource solutions

ERS is a thought leader in energy consulting with an established reputation for delivering innovative solutions in the development and deployment of clean technology projects and programs. Since 1995 we have been providing services in energy program design, outreach, implementation, evaluation, and incentive management as well as custom energy audits and sustainable development.

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